

## SPL POWERLINES

How a leading rail infrastructure provider simplified **Print Management** across UK operations

Industry

Service

Rail Infrastructure & Engineering

Managed Print

“

*Workflo Solutions have provided outstanding support over the last decade. Moving from multiple suppliers to a single, reliable provider has simplified our print management and ensured consistent service across the UK.*

*Fiona Synnuck MSc, Head of Procurement & Supply Chain*

### Challenge

In 2015, SPL Powerlines was operating a fragmented print environment supported by multiple suppliers.

This approach created unnecessary complexity, making it difficult to maintain consistent service levels, manage devices efficiently and control costs across the organisation.

The business required a reliable Managed Print Services provider capable of delivering consistent support while simplifying print management across all UK locations.



### Client Overview

SPL Powerlines is one of the UK's leading providers of railway electrification, infrastructure and engineering services.

Part of the Powerlines Group, the company delivers large-scale projects that support the development and reliability of the UK rail network.

With multiple locations across the UK, SPL Powerlines requires reliable technology infrastructure to support operational teams, engineering staff and administrative workflows.

## Solution

Workflo Solutions began working with SPL Powerlines in 2015, initially supporting the organisation's head office in Coatbridge.

Following the success of this initial deployment and the improved service levels delivered, SPL Powerlines expanded the partnership across the wider business.

Workflo consolidated and standardised the company's print infrastructure, providing a streamlined Managed Print Service across all UK sites.

### 1 Single-Source Print Management

Multiple print suppliers were replaced with one centralised Managed Print Services provider, simplifying contracts and service management.

### 2 Standardised Print Infrastructure

Workflo implemented a standardised fleet of 23 devices across all UK locations, improving reliability and device consistency.

### 3 Proactive Support & Monitoring

Continuous monitoring and responsive support ensure high device uptime and fast resolution of issues across all sites.

## Results

Workflo's Managed Print Services have enabled SPL Powerlines to operate with a simplified and more reliable print environment across its UK operations.

By consolidating suppliers and introducing proactive device management, the business now benefits from improved service levels, reduced complexity and better operational efficiency.

The partnership has continued successfully for over a decade, demonstrating the value of reliable support and consistent service delivery.

- ⌚ Ten year trusted partnership built on reliability and service quality.
- ⌚ Simplified print management with a single supplier across all locations.
- ⌚ Improved service levels and faster support response.
- ⌚ Standardised device infrastructure across UK operations.
- ⌚ Reduced operational complexity and improved efficiency.

## Why Rail Infrastructure Firms Choose Workflo?

Engineering and infrastructure organisations rely on reliable technology systems to support project teams and operational workflows. Workflo supports these businesses with an integrated suite of technology solutions spanning Cloud Infrastructure, Cybersecurity, AI-driven Business Automation, Managed IT, Document Management and Managed Print; helping organisations operate more efficiently. Our experience with multi-site engineering environments allows us to deliver scalable solutions that simplify technology management and maintain reliability. With Workflo as a partner, organisations gain trusted infrastructure that keeps operations running smoothly.



### Let's Talk!

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